

AHT FREEZING & CHILLING TECHNOLOGY.

www.aht.at



#### **AHT AT A GLANCE**

Headquartered in Rottenmann, Austria, AHT is the global leader in commercial plug-in cooling and freezing equipment for the food retail market.



64%

Market share in Europe, approx. 33% globally



(\$) EUR 440m

Net sales in 2020



FTE staff



Manufacturing sites in Austria, China, Brazil and USA



4.700

Customers worldwide



Countries served via own subsidiaries and partners





#### **GLOBAL OPERATIONS**

Austria (headoffice & manufacturing)

France

Germany

Italy

Nordic

**Russian Federation** 

Spain

UK

Brazil (manufacturing)

Mexico

**USA** (manufacturing)

China (manufacturing)

Hong Kong

Turkey





### GLOBAL QUALITY AND TECHNOLOGY LEADERSHIP













Chest freezers and chillers

**MONTREAL** 

**ATHEN** 

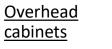
MIAMI

**PARIS** 

**SYDNEY** 

MACAO

LISBOA



KINLEY

**Multideck cabinets** 

**VENTO** 

**KALEA** 

<u>Semi-verticals</u>

LISBOA

<u>Ice cream</u> <u>freezers</u>

IBIZA

RIO

**SAO PAULO** 

**MANHATTAN** 

F&B - Be cooler

**AC COOLER** 

COOLBOX



#### AHT HEAD OFFICE IN THE HEART OF THE ALPS

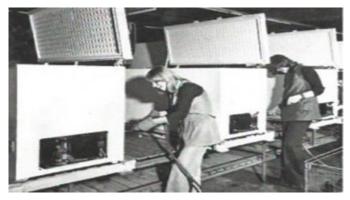




#### MORE THAN 60 YEARS OF COOLING HERITAGE

- **2020** AHT becomes a solution provider
- **2019** AHT becomes a member of the DAIKIN family
- **2017** Production ramp-up in the USA
- 2014 Production ramp-up in Brazil
- 2008 Production ramp-up in China
- 2005 Market launch in the USA
- **2003** Launch of 100% environmentally friendly units
- **1995** First R&D activities with "green" refrigerants
- 1983 Incorporation of Austria Haustechnik, AHT
- 1959 Production site of Bauknecht Austria

















## Quality and technology leadership

Acknowledged global quality leader for fully and semi plug-in cabinets, in terms of both build quality and product durability

Plug-in technology leader in terms of energy efficiency, cooling performance and fully "green" product range

#### Customercentric innovation

Continuous introduction of product and technology innovations based on customer requirements

Key account management that ensures customer familiarity and proximity

### Long-term customer relationships

Relationship with all our key customers for over 24 years; we supply most of the top retailers

"Follow your customer" approach

### Global sales and service network

Sales subsidiaries in 16 countries, and a global network of COOLPOINT partners in >100 countries

Use of certified third-party service providers enables AHT to maintain a lean sales and service organisation

#### Fast-reacting, best in class lead times

Industry benchmark in lead times – more than 90% of products available within 8 weeks

We consistently deliver with short lead times – 3-4 weeks

WHAT WE NATURALLY STAND FOR

Established



#### **GLOBAL PRODUCTION SITES**





1983



CHANGSHU, China



NAVEGANTES, Brazil



CHARLESTON, USA

2007 2014/15 2017

#### a member of **DAIKIN** group

#### **SERVICE WORLDWIDE**



AT YOUR HAND.

24/7. IN MORE THAN

115 COUNTRIES.

WHEREVER SUPPORT
IS NEEDES.

### THE AHT COOLPOINT PARTNER NETWORK

- Worldwide on-site customer service and technical customer service
- Complete service by locally present COOLPOINT partners
- Join development of products and service with fresh ideas









### COOLPOINT ALWAYS AT YOUR HAND

01

Separate,
independent
companies in
your
neighbourhood

02

Sales, logistics, service, consulting and delivery 03

Warehousing for units and replacement parts

04

Service
according to
AHT standards
and AHTcertified
replacement
parts

### a membarasa DAJKKNi grajap

#### **COOLPOINT**



#### **YOUR BENEFITS**

- Installation service and return of old units
- Direct contact to technical Departments in the Austrian HQ
- Fast reaction times and absolute customer proximity



#### THANK YOU FOR YOU INTEREST IN AHT!

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